

## **HOUSE BILL No. 5553**

February 1, 1996, Introduced by Reps. Schroer, Baird, Griffin, Brater, Weeks, Porreca, Profit, Martinez, LaForge, Cherry, Geiger, Jellema and Jaye and referred to the Committee on Commerce.

A bill to amend section 27 of Act No. 269 of the Public Acts of 1974, entitled as amended

"Franchise investment law,"

as amended by Act No. 92 of the Public Acts of 1984, being section 445.1527 of the Michigan Compiled Laws.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- Section 1. Section 27 of Act No. 269 of the Public Acts of
- 2 1974, as amended by Act No. 92 of the Public Acts of 1984, being
- 3 section 445.1527 of the Michigan Compiled Laws, is amended to
- 4 read as follows:
- 5 Sec. 27. Each of the THE following provisions is ARE
- 6 void and unenforceable if contained in any -documents DOCUMENT
- 7 relating to a franchise:
  - (a) A prohibition on the right of a franchisee A
- 9 FRANCHISEE'S RIGHT to join an association of franchisees.

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- 1 (b) A requirement that a franchisee assent to a release,
- 2 assignment, novation, waiver, or estoppel which THAT deprives a
- 3 franchisee of rights and protections provided in this act. This
- 4 -shall SUBDIVISION DOES not preclude a franchisee, after enter-
- 5 ing into a franchise agreement, from settling any and all
- 6 claims.
- 7 (c) A provision that permits a franchistr to terminate a
- 8 franchise -prior to BEFORE the expiration of its term except for
- 9 good cause. Good cause -shall-include INCLUDES the failure of
- 10 the franchisee to comply with any lawful provision of the fran-
- 11 chise agreement and to cure -such THAT failure after being given
- 12 written notice -thereof OF THAT FAILURE and a reasonable oppor-
- 13 tunity, which in no event need be more than 30 days, to cure
- 14 -such THAT failure.
- (d) A provision that permits a franchisor to refuse to renew
- 16 a franchise without fairly compensating the franchisee by repur-
- 17 chase or other means for the fair market value -at the time of
- 18 expiration of the franchisee's inventory, supplies, equipment,
- 19 fixtures, and furnishings AT THE TIME THE FRANCHISE EXPIRES.
- 20 Personalized materials which THAT have no value to the franchi-
- 21 sor and inventory, supplies, equipment, fixtures, and furnishings
- 22 not reasonably required in the conduct of the franchise business
- 23 are not subject to compensation. This -subsection- SUBDIVISION
- 24 applies only if BOTH OF THE FOLLOWING APPLY:
- 25 (i) The term of the franchise is less than 5 years. and-
- 26 (ii)  $\frac{1}{2}$  THE franchisee is prohibited by the franchise or
- 27 other agreement from -continuing to conduct CONDUCTING

- 1 substantially the same business under another trademark, service
- 2 mark, trade name, logotype, advertising, or other commercial
- 3 symbol in the same area -subsequent to the expiration of AFTER
- 4 the franchise -or the EXPIRES.
- 5 (iii) THE franchisee does not receive at least 6 -months
- 6 MONTHS' advance notice of THE franchisor's intent not to renew
- 7 the franchise.
- 8 (e) A provision that permits the franchisor to refuse to
- 9 renew a franchise on terms generally available to other franchi-
- 10 sees of the same class or type under similar circumstances. This
- 11 -section SUBDIVISION does not require a renewal provision.
- (f) A provision requiring that arbitration or litigation be
- 13 conducted outside this state. This -shall- DOES not preclude the
- 14 franchisee from entering into an agreement at the time of
- 15 arbitration to conduct arbitration at a location outside this
- 16 state.
- (g) A provision which THAT permits a franchisor to refuse
- 18 to permit a transfer of ownership of a franchise -- except for
- 19 good cause. This subdivision does not prevent a franchisor from
- 20 exercising a right of first refusal to purchase the franchise.
- 21 Good cause shall include INCLUDES, but is not limited to, THE
- 22 FOLLOWING:
- 23 (i) The <del>failure of the</del> proposed transferee FAILS to meet
- 24 the franchisor's then current reasonable qualifications or
- 25 standards.
- 26 (ii) The <del>fact that the</del> proposed transferee is a competitor
- 27 of the franchisor or subfranchisor.

- 1 (iii) The unwillingness of the proposed transferee IS
  2 UNWILLING to agree in writing to comply with all lawful
- 3 obligations.
- 4 (iv) The failure of the franchisee or proposed transferee
- 5 FAILS to pay any sums owing to the franchisor or to cure any
- 6 default in the franchise agreement existing at the time of the
- 7 proposed transfer.
- 8 (h) A provision that requires the franchisee to resell to
- 9 the franchisor items that are not uniquely identified with the
- 10 franchisor. This subdivision does not prohibit a provision that
- 11 grants to a franchisor a right of first refusal to purchase the
- 12 assets of a franchise on the same terms and conditions as a bona
- 13 fide third party willing and able to purchase those assets, -nor-
- 14 AND does -this subdivision NOT prohibit a provision that grants
- 15 the franchisor the right to acquire the assets of a franchise for
- 16 the market or appraised value of -such THE assets if the fran-
- 17 chisee has -breached FAILED TO COMPLY WITH the lawful provisions
- 18 of the franchise agreement and has failed to cure the breach
- 19 NOT CURED THAT FAILURE in the manner provided in subdivision
- 20 (c).
- 21 (i) A provision -which THAT permits the franchisor to
- 22 directly or indirectly convey, assign, or otherwise transfer its
- 23 obligations to fulfill contractual obligations to the franchisee
- 24 unless provision has been made for providing the required con-
- 25 tractual services.

- (J) A CHOICE OF LAW PROVISION THAT REQUIRES THE FRANCHISOR'S
- 2 AND FRANCHISEE'S RIGHTS UNDER THE FRANCHISE AGREEMENT TO BE
- 3 DETERMINED UNDER THE LAWS OF A STATE OTHER THAN THIS STATE.