SUBSTITUTE FOR

HOUSE BILL NO. 5267

A bill to regulate certain sales solicitations; to prescribe the powers and duties of certain governmental officials; and to prescribe remedies and penalties.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 1. As used in this act:
- 2 (a) "Department" means the department of consumer and indus-
- 3 try services.
- 4 (b) "Person" means an individual, partnership, corporation,
- 5 association, or other legal entity.
- 6 (c) "Telephone sales solicitation" means a telephonic
- 7 attempt to induce an individual to purchase, invest in, or other-
- 8 wise obtain an interest in real property or in a consumer good,
- 9 service, or commodity. Telephone sales solicitation does not
- 10 include any of the following:

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- 1 (i) A telephonic solicitation made to an individual in
- 2 accordance with a prior or existing relationship formed by a
- 3 voluntary communication between a person and the individual, with
- 4 or without an exchange of consideration, on the basis of the
- 5 individual's inquiry, application, purchase, or transaction
- 6 relating to a product or service offered by the person, if that
- 7 relationship has not been previously terminated by either party.
- 8 (ii) A telephonic solicitation made by an organization
- 9 exempt from taxation under section 501(c)(3) of the internal rev-
- 10 enue code.
- 11 (iii) A telephone call made with the intent to engage the
- 12 individual receiving the call in a subsequent in-person meeting
- 13 at which a sales solicitation will be made.
- 14 (iv) A telephone solicitation that is isolated and not part
- 15 of a pattern of solicitations regularly made by the solicitor in
- 16 the ordinary course of business.
- (v) A telephonic solicitation made by a person who maintains
- 18 a do-not-call list required by the federal communications commis-
- 19 sion under subpart L of chapter 64 of title 47 of the code of
- 20 federal regulations.
- (vi) A telephone solicitation by an employer of less than 25
- 22 employees, unless that employer is sufficiently related to
- 23 another employer to qualify with that other employer as a single
- 24 employer under section 414(b) or (c) of the internal revenue
- 25 code.
- Sec. 2. An individual who does not wish to receive
- 27 telephone sales solicitations may file with the department a

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- 1 written statement, in a form and manner prescribed by the
- 2 department, that expressly provides that the individual wishes to
- 3 have his or her name, address, and telephone number placed on a
- 4 list of those to whom a telephone sales solicitation shall not be
- 5 made.
- 6 Sec. 3. (1) The department shall maintain a list of names,
- 7 addresses, and telephone numbers of individuals described in sec-
- 8 tion 1 and, subject to terms and conditions that the department
- 9 may prescribe, make that list available to any person upon the
- 10 person's request. The list shall be subdivided by geographic
- 11 regions, zip codes, area codes, and the first 3 digits of tele-
- 12 phone numbers. The department may charge a person who seeks to
- 13 obtain a copy of the list or subdivision of the list a fee that
- 14 reflects the department's actual cost of providing the requested
- 15 copy of the list or subdivision of the list. The department
- 16 shall update the list January 1 of each year.
- 17 (2) A person who reviews or obtains a copy of the list
- 18 described in subsection (1) shall not disclose information con-
- 19 tained on the list to another person. This subsection does not
- 20 apply to a disclosure to the person's agent or employee, a law
- 21 enforcement officer, or the department, or a disclosure made in
- 22 accordance with a court order.
- 23 (3) An individual may have his or her name removed from the
- 24 list described in subsection (1) by providing the department with
- 25 a written request for the removal.

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- (4) The department may promulgate rules under the
- 2 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- 3 24.328, to implement and administer this act.
- Sec. 4. A person, other than an organization exempt from
- 5 taxation under section 501(c)(3) of the internal revenue code,
- 6 shall not make a telephone sales solicitation to an individual in
- 7 this state if that individual's name and address have been on the
- 8 list described in section 2 for more than 30 days.
- Sec. 5. Subject to section 7, a person who violates this
- 10 act is subject to a civil fine of not more than \$250.00 per
- 11 violation.
- 12 Sec. 6. Subject to section 7, a person aggrieved by a vio-
- 13 lation of this act may bring a civil action and recover his or
- 14 her actual damages or \$500.00, whichever is greater, plus reason-
- 15 able attorney fees and costs.
- 16 Sec. 7. The penalties and remedies described in sections 5
- 17 and 6 do not apply to a person who is determined liable for a
- 18 penalty or remedy prescribed by federal law for conduct prohib-
- 19 ited by this act.
- Enacting section 1. This act takes effect January 1, 1999. 20